

LABORATORY PAYER ENROLLMENT

Manage payer enrollment relationships like your business depends on it, because it does.



POWERED BY PHOENIX HEALTHCARE SERVICES 

IT DOESN'T HAVE TO BE COMPLICATED

Payer Enrollment can be complicated, but it doesn't have to be. Laboratory professionals understand that payer relationships cannot generate revenue until they are enrolled with payers. Moreover, laboratories are reliant on a streamlined payer enrollment processes because of its impact on the team's bottom line.

Why would you choose Phoenix Healthcare Services as your Laboratory Payer Enrollment specialists? Well, we're happy you asked. On the following pages, we'll give **6 good reasons** as to why you should choose us to assist with your Payer Enrollment needs.

#1 - WE'LL HELP YOU AVOID ERRORS

Our dedicated **enrollment specialists** have years of experience and understand laboratories. They have first-hand knowledge of the relationship between labs and payers, and will provide the kind of professional assistance that will help your laboratory reduce the chances of errors.



#2 - WE'LL HELP YOU MAKE SENSE OF DATA

Combining enrollment and revenue data in a **customized dashboard** allows for a more informed and pro-active decision-making process. Our next-generation dashboard technology will help you assess the health of benchmarks, trend lines, and performance indicators — giving you an advantage over the competition.



#3 - WE'LL HELP YOU MAXIMIZE REVENUE

The most successful laboratories **remain proactive**, and this is where we shine most. We'll proactively manage contracts, unlock hidden income potential, protect revenue streams, and stop delays in your organization's cash-flow altogether!



#4 - WE'LL HELP YOU SAVE TIME

You've heard the age-old quote: "Time is money." This couldn't be truer in the world of payer enrollment. Not only do we have the knowledge of payer requirements and procedures, but we also have a streamlined process for submitting applications to insurance panels for **faster credentialing!**



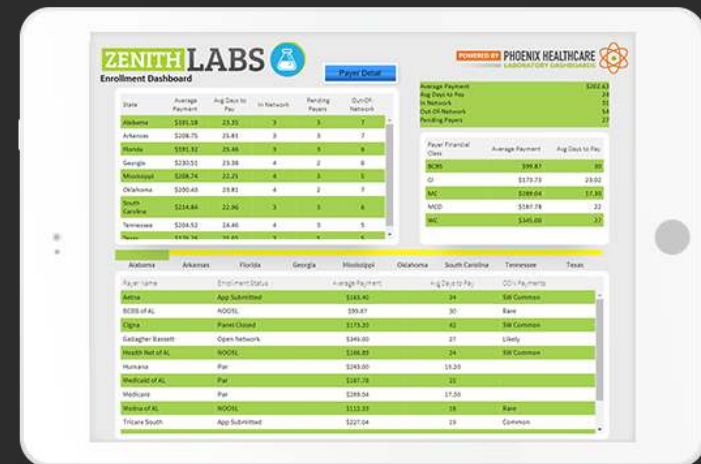
#5 - WE'LL HELP YOU SAVE MONEY

We run a different kind of operation here at Phoenix Healthcare Services. *We only get paid when you do.* Our integrated services are based on a competitive % of net collections, so we are highly motivated to do our best work.



#6 - WE'LL HELP WITH NETWORK EVALUATIONS

We develop **in-network vs out-of-network** payer mix evaluations for home state and out of state contracts — helping you to decide where your efforts are better spent.



WE HAVE ALL THE TOOLS YOU NEED TO MANAGE PAYER RELATIONSHIPS.

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Initial Credentialing Services

Re-Credentialing Services

Expirables Management

Enrollment Claim Denials

Demographic Updates

Fee Schedule Modeling and Negotiations

Special Projects

To schedule a demo, or for more info, contact us at 1-800-729-0976